Business Opportunity: Deadstock Collection

Become a Western Lower Mainland Deadstock Collector

Up to $410,000 in cost-shared funding available
Establish a reliable, compliant, and locally based deadstock collection business in British Columbia, meeting a critical industry need while generating multiple, sustainable revenue streams.

What's the opportunity?

The western Fraser Valley and Metro Vancouver region is currently underserved by deadstock collection services. This funding opportunity supports the establishment of a new livestock mortality collection service to address critical service gaps in the region, enabling operators to deliver timely, biosecure, and regulatory-compliant collection services to agricultural producers and processors.

What is expected of successful applicants

Successful applicants will be expected to operate a reliable, long-term deadstock collection service that meets regulatory, biosecurity, and industry standards, including:

Service delivery

- Provide timely and reliable pickup of livestock mortalities (ideally within 24–48 hours)
- Collaborate with producers, processors, and government partners

Regulatory & biosecurity requirements

- Operate in compliance with all federal, provincial, and local requirements, including Canadian Food Inspection Agency (CFIA) rules for Specified Risk Material (SRM)
- Hold or obtain required CFIA permits to transport cattle deadstock and SRM
- Ensure proper identification and handling of SRM, including visible marking, staining, and controlled transport
- Deliver deadstock and SRM only to CFIA approved disposal facilities

- Maintain detailed transport records (minimum 10-year retention)
- Use leak proof, cleanable vehicles and containers that meet biosecurity standards
- Secure all required municipal approvals, such as business licensing and zoning

Note: Services funded under this program are for deadstock only. Wildlife carcass collection is regulated separately under the BC Wildlife Act.

Applicants do not need to have all approvals in place at the time of application but must demonstrate a clear and feasible path to full compliance before service begins.

Helpful links

Specified Risk Material Permits

Guidance on Specified Risk Material

Requirements for Transporting Cattle and Deadstock

Specified Risk Material Requirements for Canadian Cattle Producers

Revenue & business potential

The primary revenue stream will come from fee-for-service deadstock collection. Other opportunities may include sale of processed materials to:

- Rendering,
- Pet food markets, and
- Tanneries

The service area offers stable, year-round demand driven by ongoing livestock production primarily in the dairy and equine industries. Depending on capital requirements of the applicant, the upfront capital costs can be significantly offset through the available funding supports.

Minimum Service Area

Minimum service area coverage is expected from Sumas Way in Abbotsford west through the Fraser Valley to Metro Vancouver, including (but not limited to):

Abbotsford • Mission • Deroche • Langley • Surrey • Pitt Meadows • Maple Ridge • Richmond • White Rock

Figure #1. Minimum Service Area

Funding available

Up to $410,000 is available for cost-shared funding.

- Up to **$25,000** for business plan development (100% funded)
- Remaining amount available for equipment, infrastructure, and other capital expenditures (75% cost-shared)

Find more information & to apply:

Visit www.iafbc.ca/livestock-waste-tissue-initiative or contact info@iafbc.ca for application details.

Minimum Infrastructure Required

Infrastructure	Minimum Requirement	Funding Eligible
Collection Trucks and Trailers	At least 1 medium duty truck with trailer	Yes
Collection Containers	Lockable, leak-proof, and appropriately sized for operations	Yes
Processing Area and Equipment	Equipment and designated area for processing collected deadstock	Yes
Cold Storage	Cold storage unit for holding collected deadstock	Yes
Washdown Equipment	Equipment for cleaning and sanitizing trucks and containers	Yes
Yard/Staging Area	Secured site for parking trucks, locating cold storage, and bins; ideally out of direct public view	Yes
Business Site	Own or access to land with ability to minimize operational visibility to the public	No
Other	Reach out to IAF if there are questions about funding eligibility	